



Itaú International Securities Inc.

Form CRS Customer Relationship Summary – August 2022

Introduction:

Itaú International Securities, Inc. (“Itaú” or the “Firm”) is registered with the Securities and Exchange Commission (SEC) as a broker-dealer and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC).

It is important that you are aware of the relationship you can establish with Itaú. Through Itaú you will establish a brokerage relationship. Brokerage and advisory services differ in many ways, including in the way services are charged. In general, brokers charge commissions on each trade that you do with them and advisors charge a fee which is calculated based on assets that they manage for you.

Free and simple tools are available to research firms and financial professionals at investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing.

What investment services and advice can you provide me?

Our brokerage services include buying and selling securities, including but not limited to equities, put and/or call options, mutual funds, fixed income securities, and private placements of securities under Regulation S. Services are offered through cash, margin and COD accounts.

Itaú generally requires a minimum account value of \$1,000,000 although lesser value accounts are permitted on a case-by-case basis and for different client segments.

Itaú assesses your investor profile by gathering information about you and your goals at the outset of our relationship and we make recommendations that are designed to fit that profile. Itaú may also recommend asset allocations including percentages of your assets to various classes of investments such as equities, fixed income and other investments that meet your needs. Through your brokerage account, Itaú does not offer account monitoring services.

While Itaú does not monitor your individual investments, Itaú does consider your stated investment objectives when making a recommendation.

Conversation Starters. Ask your financial professional—

- *Given my financial situation, should I choose a brokerage service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?*

What fees will I pay?

Itaú assesses commission charges, mark ups, and mark downs on each transaction and depending on the complexity, product type, and amount invested in such security. The value of your account is also a determining factor for what you pay.

Itaú also assesses annual minimum administrative fees deducted monthly, wire fees, and debit card fees amongst other non-transaction related fees. Please refer to our Schedule of Fees. In addition, our clearing firm will charge custodian fees, settlement fees, document delivery fees, product level fees, confirmation and statement production, paper surcharge, and other fees. Not all fees will apply to you as a client and other firms could offer brokerage services at lower costs.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

We must act in your best interest and not place our interests ahead of yours, but you will be charged more when there are more trades in your account, therefore the firm and your account executive have an incentive to encourage you to trade on a frequent basis. This is a conflict of interest which we mitigate via additional disclosures as well as the Firm’s supervision and compliance program which reviews customer account activity and fees/commissions on a periodic basis.



Conversation Starters. Ask your financial professional—

- *Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?*

What are your legal obligations to me when providing recommendations? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they affect the recommendations we provide you. Here are some examples to help you understand what this means:

- **Affiliated Products.**
 - We have an incentive to offer or recommend certain investments in Certificates of Deposit and Structured Notes, which are issued or facilitated by our parent company and/or our affiliate. Although we do not get direct compensation for distributing these products, the common ownership and affiliate status creates a conflict as such affiliates benefit from our distribution.
 - We have an incentive to offer or recommend you invest in the fund of funds offered by our affiliate. Although we do not get direct compensation for distributing these products, the common ownership and affiliate status creates a conflict as such affiliates benefit from our distribution.
- **Third-party Payments.** Itaú and its financial professionals receive compensation from investment product sponsors and other third parties in connection with investments that Itaú customers make in securities such as mutual funds, money market funds and alternative investments such as private placements. Some type of third-party compensation are received by IIS and may or may not be shared with financial professionals, and other types are retained only by IIS.

Conversation Starters. Ask your financial professional—

- *How might your conflicts of interest affect me, and how will you address them?*

How do your financial professionals make money?

Itaú's financial professionals are compensated based on a salary plus annual bonus. The base salary is a fixed yearly amount paid two times per month. The bonus component is based on a set of goals which vary according to the professional's position within the organization, but typically include revenue growth, performance of model portfolios versus a benchmark, client satisfaction surveys and net income growth of the institution. Based on this compensation structure IIS' financial professionals are incentivized to generate revenues by way of your account as well as recommend investments in certain product classes. IIS seeks to mitigate or minimize this conflict by including non-revenue factors which collectively combine to determine overall compensation for each financial professional.

For additional information, please request Itaú's Regulation Best Interest Disclosures.

Do you or your financial professionals have legal or disciplinary history?

Yes, this information is available at investor.gov/CRS, a free and simple research tool to research Itaú and our financial professionals. You'll find additional information about our financial professionals at brokercheck.finra.org.

Conversation Starters. Ask your financial professional—

- *As a financial professional, do you have any disciplinary history? For what type of conduct?*
- *Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?*

Additional Information:

For additional information about our services, you may direct your inquiries by e-mail to sara.gaitan@itau.us or by telephone at (305) 416-7813.